

Message Text

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ACTION EB-11

INFO OCT-01 EUR-25 NEA-10 ISO-00 CAB-09 CIAE-00 COME-00

DODE-00 INR-10 NSAE-00 RSC-01 FAA-00 IO-14 SS-20

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R 141917Z NOV 73

FM AMEMBASSY BONN

TO AMEMBASSY ANKARA

INFO SECSTATE WASHDC 8720

AMCONSUL ISTANBUL

USMISSION BERLIN

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E.O. 11652: N/A

TAGS: ETRN, TU, WB

SUBJECT: CIVAIR - PAN AM CHARTERS FROM WEST BERLIN TO
TURKEY

REF: ANKARA 8897

1. BY WAY OF BACKGROUND INFORMATION FOR EMBASSY
ANKARA, PRACTICALLY ALL THE CHARTER AIR TRAFFIC BETWEEN
WEST BERLIN AND TURKEY IS CARRIED BY MODERN AIR
TRANSPORT (US), DANAIR (UK) AND LAKER (UK). ALTHOUGH
NOT WIDELY KNOWN, IT IS NO SECRET THAT THESE CARRIERS
PAY THY APPROXIMATELY DEUTSCHMARKS 55 "ROYALTY" PER
AIRCRAFT SEAT (NOT, RPT NOT PER PASSENGER) PER ROUND
TRIP. THESE UNDERSTANDINGS ARE IN WRITING AND UNLESS
THY IS PAID, NO LANDING AND UPLIFT RIGHTS IN TURKEY FOR
CHARTER FLIGHTS SERIES ARE GRANTED. THE ALLIED EMBASSIE
(CIVIL AIR ATTACHES) ARE NOT PARTIES TO THESE
UNDERSTANDINGS, BUT WE KNOW THEY EXIST.

2. THERE IS A FURTHER AGREEMENT BETWEEN THY AND THE
THREE CHARTER CARRIERS THAT THE MINIMUM ROUND TRIP SALES
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PRICE PER PASSENGER FOR CHARTER FLIGHTS BETWEEN WEST

BERLIN AND ISTANBUL WILL BE DM 415.

3. ALTHOUGH GOT OR THY OFFICIALS HAVE NEVER, TO OUR
KNOWLEDGE, DISCUSSED THESE ROYALTIES WITH ALLIED
REPRESENTATIVES, IT IS UNDERSTOOD THAT THE
JUSTIFICATION FOR THEIR COLLECTION IS THAT ONLY ALLIED
REGISTERED AIRCRAFT PRESENTLY PARTICIPATE IN BERLIN AIR
TRAFFIC. THY CANNOT THEREFORE OBTAIN THE
CHARTER TRAFFIC INCOME THEY WOULD NORMALLY EXPECT
THROUGH THEIR OWN OPERATIONS TO WEST BERLIN.
HILLENBRAND

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